

**SPRINGETTSBURY TOWNSHIP  
WORK SESSION**

**JUNE 22, 2017  
APPROVED**

The Springettsbury Township Board of Supervisors held a Work Session on Thursday, June 22, 2017 at 6:00 p.m. at the offices of Springettsbury Township located at 1501 Mt. Zion Road, York, PA.

**MEMBERS IN**

**ATTENDANCE:** Mark Swomley, Chairman  
George Dvoryak, Vice Chairman  
Kathleen Phan, Assistant Secretary/Treasurer  
Bill Schenck

**MEMBERS NOT**

**IN ATTENDANCE:** Blanda Nace

**ALSO IN**

**ATTENDANCE:** Benjamin Marchant, Township Manager  
Jessica Fieldhouse, Director of Community Development  
Mark Hodgkinson, Director of Wastewater Treatment Plant  
Jean Abreght, Stenographer

**1. CALL TO ORDER**

**SWOMLEY** Chairman Swomley called the Work Session to order.

**2. NEW BUSINESS**

**A. Fleet Management**

**HELSEL** Mike Helsel, Enterprise Fleet Management introduced himself and the Finance Manager, Ed Feist. Both had been with Enterprise for 10 years. Their purpose for providing a presentation to the Board of Supervisors was to explore the potential for the township to engage in Fleet Management through Enterprise. They had worked with Messrs. Marchant and Hodgkinson for an analysis of 43 vehicles. Their money is made through a Management Fee. A summary of points made during the presentation included the following:

- Cost Reduction – Age/replacement/repairs/fuel.
- Replacement – Thorough review done; earlier replacement with lower mileage; more value.
- Enterprise – Larger vehicle resale and aftermarket knowledge; partnership includes dedicated team in Harrisburg, York, Lancaster.
- Core meetings - Held throughout the year to discuss market, projections, fuel costs, etc.

- Open End Equity Lease – No mileage restrictions; no wear and tear penalties; no early termination penalty. Cash flow flexibility with no need to replace vehicles. Suggested to sell five and lease five initially.
- Per Year Cost – Operate 43 vehicles – Budget will be lower than current budget per year.
- Sale of Vehicles – Enterprise recommends, sells and returns equity value to township. Vehicles are titled to Enterprise but registered to the township
- Police Vehicles – Managed very differently, a separate fleet; high idle time, extra outfitting; light bars can be re-used.
- Master Lease Agreement – Can be terminated with buyout of vehicles.
- Insurance – Rates may go down with newer vehicles.

**3. PUBLIC COMMENT**

There was no public comment.

**4. ADJOURNMENT**

**SWOMLEY** Chairman Swomley thanked them for their presentation and adjourned the meeting at 6:46 p.m.

Respectfully submitted,

Doreen K. Bowders  
Secretary

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